CHATRAPATHI SIVAJI TRI SATA JAYANTHI (CSTS) GOVT. KALASALA



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STAFF PROFILE

1. Discipline / Subject : Commerce

2. Name : Dr. K. UTTAMSAGAR

3. Date and Place of Birth : 12-07-1993

4. Nationality / Community / Caste :INDIAN/ SC

5. Address :D.No 2-75,R.C.M Church Road, Prodduvaka Village

Mudinepalli Mandal, Eluru District,

Andhra Pradesh-521343.

6. Mobile :7893917014

7. Email :uttamsagar8@gmail.com

8. Educational Qualification:

Name of the Institute	Degree	Branch / Specialization	% of Marks / grade secured	Year of award of degree	Ranks / Medals, if any	Additional Credentials, (NET / SET / GATE etc.)
Andhra University, Visakhapatnam	Ph.D	Commerce	-	2022		
Andhra University, Visakhapatnam	M.sc	Psychology	65.8%	2019		APSET
Acharya Nagarjuna University,Guntur.	M.Com	Accounting	60.8%	2015		NET, JRF, APSET
Andhra University, Visakhapatnam.	M.B.A	Finance & HR	7.63	2015		APSET



9. Experience Details:

Name & Place of the Institute/Industry	Position	From	То	Duration (Year & Month)
CSTS Govt. Kalasala, Jangareddigudem, Eluru Dist, A.P.	HOD, Dept. of Commerce	16/07/2022	Till Date	-
Government Degree College, Porumamilla, Kadapa Dist, A.P.	HOD, Dept. of Commerce	05/12/2018	15/07/2022	3 Years 7 Months

10. Subjects Taught:

Subject	UG/PG	Number of times this subject has been taught	Course materials prepared if any, for the subjects taught
	UG	3	
Business			
Organization and			
Management			
	UG	3	
Business Economics			
	UG	3	
Advanced			
Accounting			
Central Banking	UG	3	
	UG	3	
Business Statistics			

11. Subjects you can teach other than the above listed Subjects:

Sl.No	Subject
1	- Financial Accounting
2	- Commercial Geography
3	- Digital Marketing
4	- Service Marketing
5	-
6	-
7	-
8	-
9	-
10	-

- 12. Field(s) of Research Work: Human Resource Management, Organization Behavior
- 13. Title of Thesis (if any)

"Employee Motivation and Performance"
(A Study with reference to Perceptions of Employees in Visakhapatnam Port Trust, Visakhapatnam,
Andhra Pradesh, India)

14. Summary of Publications:

No of Journal Publications			No of Conference Publications		
International	National	Regional	al International National		Regional
01	01		0	0	0

14. Details of Articles Published in Journals

- K. Uttamsagar, Prof.N. Kishore Babu, "Impact of MOTIVATION ON EMPLOYEE PERFORMANCE", Journal of Exclusive Management Science (JEMS), ISSN 2320 866 X, March 2021- Volume 10, Issue 3.
- K. Uttamsagar, Prof.N. Kishore Babu, "Relevance of Employee Motivation and Job Satisfaction for Organizational Performance" International Journal of Advanced Research in Science, Communication and Technology (IJARSCT), ISSN No 2581-9429, April 2021, Volume 4, Issue 2.
- 15. Details of Research Papers Published in Conference(s) / Seminar(s) etc.

INTERNATIONAL CONFERENCE:

NATIONAL CONFERENCE:

16. Details of Books / Chapter in Book(s) Published:

Title	Status of Authorship*	Publisher	Year of Publication	ISBN
Book Title: GREEN BANKING & ENVIRONMENT Chapter: "ROLE OF E- BANKING SERVICES IN INDIAN BANKING"	Chapter	Archers & Elevators Publishing House. India	First Edition 2021	978-93-90996- 08-7
Book Title: WOMEN EMPOWERMENT CHALLENGES AND STRATEGIES Chapter: RELEVANCE OF WOMEN EMPOWERMENT THROUGH ENTERPRENEURSHIP IN INDIA	Chapter	K.G.R.L College Bhimavaram.	16 August 2018	978-81-950163- 5-8

17. Seminars / Workshops:

Number of Seminars / Conferences organized	Number of Workshops organized	Number of Seminars / Conferences chaired	Number of Seminar /Conference papers presented	Number of Seminars / Conferences attended	Number of Workshops attended

WORKSHOPS/SEMINARS/WEBINARS ATTENDED:

- 01. Participated in "A National Workshop on Meeting Industry Needs Role of Management Education" A Case Study Approach on 4th and 5th November, 2016 in Dr. Lankapalli Bullayya College, Visakhapatnam.
- 02. Participated in "AIMA's Diamond Jubilee Foundation Day & National Management Day Panel Discussion" organized by Visakhapatnam Management Association Affiliated to AIMA, New Delhi in Collaboration with Department of Commerce and Management (DCMS), Andhra University, Visakhapatnam on Focal theme: "Fast Forward From Catch-up to Leadership" held on 21st Feb 2017.
- 03.Presented a paper "National Seminar on "Corporate Social Responsibility in India: Strategies for Inclusive Development" held on 17th & 18th March, 2017, Organized by Dept. of Commerce and Management Studies & Centre for Study for Social Exclusion and Inclusive Policy (CSSEIP) in Andhra University, Visakhapatnam, Andhra Pradesh, India.
- 04. Participated in Three day Workshop on "Advanced Research Methods in Management" on 31st August to 2nd September, 2017 at GSIB Bhavan, Visakhapatnam.
- 05. Participated "National Seminar on "Human Resource Management and Inclusive Growth in 21st Century: Concerns and Challenges on the topic HR Policies and Practices" held on 27th & 28th February 2018, Organized by Dept. of Commerce and Management Studies &CSSEIP.
- 06. Participated in "Workshop on Goods & Services Tax", organized jointly by the Department of commerce & Management Studies, Andhra University and Indian Accounting Association Vizag Branch, held at peter F.Drucker Seminar Hall, DCMS, A.U. on 8th march 2018.
- 07.Participated in Lecture Series Programme on "**Research Methods in Social Science**" organized by the Department of Social Work, Andhra University, Visakhapatnam, Andhra Pradesh, under UGC-DSA Programme from 21st to 27th March 2018.
- 08.Presented paper on "National Seminar on "Implications of GST on MSME Sector in Coastal Corridor of Andhra Pradesh" Under the auspices of UGC-SAP-CAS-II Programme, held on 26th March, 2018, Organized by Dept. of Commerce and Management Studies, Andhra University, Visakhapatnam.

- 09. Presented paper on National Seminar on "Financial Imperatives for Women Entrepreneurs in Coastal Corridor of Andhra Pradesh" Under the auspices of UGC-SAP-CAS-II Programme held on 28th March, 2018, Organized by Dept. of Commerce and Management Studies, Andhra University, Visakhapatnam.
- 10.Participated in the National Seminar on "Human Future in Digital Era Issues, Challenges and Strategies" organized by the Department of Commerce & Management Studies, (DCMS), Andhra University, Visakhapatnam in association with Indian Social Science Academy, Allahabad on 31st October 2018.
- 11. Participated in Five Day Training Programme On "**Research Methodology**" held during 3rd Dec to 7th Dec 2018 at Andhra University, Visakhapatnam.
- 12. Participated in two day online workshop on "Modern Methods for Teaching Learning Practices" held during 12th& 13th of may 2020 organized by Krishna University.
- 13. Participated in National level Five day Online Programme on "Challenges And Strategies Of Teaching In Post Covid-19" Conducted and Organized by University College of Education, Adikavi Nannaya University, Rajahmahendravaram in association with Young Researches Forum, Mumbai , Maharastra, India from 11.05.2020 to 15.05.2020.
- 14.Participated in one day online workshop on "Future of Financial Research A Transformation" Organized by Department of management studies on 20th may,2020.
- 15.Participated in National Webinar on "Impact Of Government's Innovative And Pathbreaking Policies Of Education In Andhra Pradesh" organized by College Development Council and Media Cell Adikavi Nannaya University, Rajamahendravaram, A.P held on 8th July 2020.
- 16. Participated in the webinar on the one year of the "Repeal Of Article 370: Implications And Outcomes" held on 05 August 2020, Department of political science of Teaching learning center, Ramanujan college University of Delhi.
- 17. Participated in the Two Day Virtual National Seminar On "Intellectual Property Rights" organized by Department of Business Management and Sponsored by Indian Council of Social Science Research, Southern Region, Hyderabad held on 3rd and 4thMarch, 2021.
- 18.Participated in One Day International Workshop on "Research Methodology in Commerce and Management Science" held on 12th March 2021, Jointly Organized by Department of Commerce and IQAC, Shri Muktanand College Gangapur, Dist. Aurangabad (M.S.).
- 19. Participated in International Online Workshop on "Academic Research Writing and Publication" Organized by the Department of Business Administration, Annamalai University, Tamilnadu, India during 22nd and 23rd April 2021.

- 20. Participated in a Today online "Global Summit On Enhancing Through Women Empowerment", Organised on 21st and 22nd June 2021 by international School of Technology and sciences for women east Janugudem, Rajanagaram.
- 21.Participated in One Day Online National Webinar entitled "**The Importance of Data Visualization**" organized by Guru Angad Dev Teaching Learning Centre, SGTB Khalsa College, University of Delhi under the Pandit Madan Mohan Malaviya National Mission on Teachers and Teaching (PMMMNMTT) on 10 thAugust 2021. (This is equivalent to a regular National Webinar).
- 22.Participated in National Level E-workshop on "Use of Open Broadcaster Software(OBS) in Teaching Learning Process", Organized by Gram Vikas Shikshan Mandal, Marwad Sanchalit, Late Nhanabhau M.T.Patil Arts College, Marwad, Dist-Jalgaon in collaboration with Department of Economics, held on 2nd September, 2021.
- 23. Participated in the Online Webinar on "MOOCS and E-Content Development" on 20th September, 2021, University Grants Commission UGC-Human Resource Development Centre (HRDC) Sambalpur University.
- 24. Participated in "Webinar On Leadership" held on 24 September 2021, Organized by UGC-Human Development Center, University of Rajasthan, Jaipur.
- 25. Participated in National Webinar on "Yoga And Wellness" held on 29 September 2021, Organized by UGC –Human Resource Development Center University of Rajasthan, Jaipur.
- 26. Participated in Intellectual Property Awareness/Training program conducted by NIPAM on February 21,2022 Intellectual Property Office, India.
- 27. Participated in the 2-Day Online Workshop on "AQAR" from 17th & 18thMarch, 2022, Organized by Government Degree College, Porumamilla, Kadapa District.

CAPACITY BUILDING PROGRAMMES/FDP'S/ TRAINING PROGRAMMES ATTENDED:

- 1.Participated in **One week online short-term course** on "**Competitive Strategic Advantage in Management**" organized by the Department of Business Administration, Faculty of Arts, Annamalai University from 13th may to 19th May 2020.
- 2. Participated in One Week National Level Online Faculty Development Programme on "Research Methodology in Commerce" from 21.05.2020 to 27.05.2020, organized by the Department of Post Graduate Studies and Research in Commerce, Rani Channamma University, Belagavi.
- 3. Participated in One week International Level faculty development programme "**Technology Assisted Teaching and Virtual Learning through ICT Tools**" during the dates 25th May to 30th May, 2020.

- 4. Participated in Three Day National Level Online FDP on "New Challenges in Business Management-A Strategic Approach" (pre and post covid scenario) organized by Department of Business Administration, Andhra Loyola Institute of Engineering and Technology from 8th June to 10th june, 2020.
- 5. Participated "APSSDC Online FDP on E-Commerce And Digital Marketing" from 12-6-2020 to 27-06 -2020 conducted by Andhra Pradesh state Skill Development Corporation.
- 6. Participated in 1st Virtual National Faculty Development Programme on 'Teaching Pedagogy and Research Skills Post COVID 19' held from 22nd 28th June 2020, organized by JIMS Engineering Management Technical Campus.
- 7. Participated in a Three day Online Faculty Development Programme on "E-Learning Management System" During the days 29th June to 1st July, 2020, Yogi Vemana University, Kadapa.
- 8. Participated in a Five Day "FDP On Innovative Teaching Learning Methodologies" conducted by CIT TLC from 06 to 10 July 2020, 2.5 hours per day, through online mode and his/her Assessment Percentage is 80, Teaching Learning Centre, Coimbatore Institute of Technology.
- 9. Participated in the UGC (Paramarsh) Online FDP on "ICT in Teaching & Evaluation" organized by MSP Mandal's Shri Shivaji College, Parbhani(Maharashtra) during 13th July 18th July 2020.
- 10.Participated in Five Day Faculty Induction Programme in commerce on the theme of "Atmanirbhar Bharat Unleashing Power of Commerce in Digital Era: Global Trade, Business Warfare, Levies, Immersive Learning Pedagogy and Business Analytics" from 20thJuly, 2020 to 24th July,2020 Organised by Commissionerate of Collegiate Education, AP, Vijayawada.
- 11.Participated in online short term faculty Development Programme on "**Development Delivery And Evaluation of E-Content**" of Five Days(30 contact hours) duration conducted at the Department of Commerce, Savitribai Phule, Pune University from 3rd August to 7th August 2020 under the scheme of Pandit Madam Mohan Malaviya National Mission on Teachers and Teaching.
- 12. Participated in the One week online Programme on "Research Methodology And Data Analytics Using Spss And R" held from 1st to 6th February, 2021 Organized by the Department of Master of Business Administration, Sree Vidhyanikethan Institute of Management, Tirupati.
- 13.Participated in One Week Faculty –Student Development Programme on Education and Development Under UGC Scheme STRIDE Component I (Research Capacity Building) organized by Department of Hindi Vinayakrao Patil Mahavidyalaya, Vaijapur, Dist. Aurangabad (MS) from 8th March to 13th March 2021.
- 14.Participated in 3-Day National Faculty Development Programme (FDP) on "Research Methodology For Social Sciences", during 17th, 18th& 19th May ,2021,organized by Government Degree College, Porumamilla.

- 15. Participated in One Week National Level Faculty Development Programme on "Transformation in Indian Education through New Education Policy- Challenges and Opportunities" from 05-07-2021 to 11-07-2021 Organised by Government First Grade College for Women, Balmatta, Mangaluru in association with St Aloysius College (Autonomous), Mangaluru.
- 16. Participated in the online Five days faculty development program on **Tax Computation Planning And Filing Of Itr** on 19thJuly to 23rdJuly 2021 Organised by the faculty of Commerce and Management, SGT University.
- 17. Participated in a Five-Day Online Faculty Development Programme on "Investing In Capital Market" SGT University Gurugram, Delhi –NCR 26 thJuly 30thJuly 2021.
- 18. Participated in Online Two Weeks Capacity Building Programme "**Data Analysis and Research Methodology in Social Sciences**" sponsored by ICSSR, New Delhi and organized by the Department of Commerce, Alagappa University, Karaikudi during 03rd 14th September, 2021.
- 19.Participated in National Level One Week Virtual Capacity Building Programme on "Personal Finance Enlightenment, Enrichment & Empowerment Towards Financial Prosperity For All" Organized by Sree Vidyanikethan Institute of Management in association with Association of Mutual Funds in India (AMFI) from 20th to 26th September,2021.
- 20.Participated in AICTE Training and Learning (ATAL) Online Elementary FDP on "EDP on fostering Start-up, Innovation and Entrepreneurship/Entrepreneurship" from 06/12/2021 to 10/12/2021 at Andhra University.
- 21. Participated in "5 Day Training Programme for Teachers on Logistics And Supply Chain Management Content Delivery And Assessment Methods (TOT on Logistics & Supply Chain Management)" from 03.08.2022 to 07.08.2022 organized by Commissionerate of Collegiate Education, A.P., Vijayawada in collaboration with Government College (Autonomous), Rajahmundry.

18. List of RC / OC/STTP/ SWAYAM Attended

S.NO	Name of the Course	Attended Date		Conducted by
5.110	Name of the Course	From	To	Conducted by
1	OC	04-06-2020	01-07-2020	TLC, Under PMMMNMTT, Ramanujan College, University of Delhi
2	OC	16-02-2022	15-03-2022	Andhra University, VSP
3	ARPIT RC	-	16.02.2020	University of Delhi.
4	STTP	22-11-2021	26-11-2021	Andhra University, VSP
5	SWAYAM	-	30-09-2020	NITTTR, Chennai
6	STPDP	07-10-2022	15-10-2022	IGNOU Under PMMMNMTT

19. Awards:

20. Membership to Professional Bodies:

INTERNATIONAL JOURNAL REVIEW MEMBER:

PROFESSIONAL MEMBERSHIPS:

EDITORIAL BOARD MEMBER:

21. Departmental Responsibilities:

Institute	Year	Responsibility	Important contribution
Govt.Degree College,			Maintenance of All
Porumamilla, Kadapa	2018-2022	HOD of Commerce	activities done by the
District			Dept.
Govt.Degree College,		OTLP Coordinator, ISO	Maintenance of all
Porumamilla, Kadapa	2018-2022	Coordinator, Naac Criteria	activities for smooth
District		Incharge	functioning of Institution

22. Number of PhD's / M Phil guided

- a) Ph. D candidates successfully guided and awarded:
 - b) Ph.D candidates enrolled and guiding presently:
 - c) Ph.D candidates guided and awarded:

Signature of the Candidate